



NAAG
North American Automotive Group
Driven by Higher Values

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North American Automotive Group, the nation's largest and fastest growing automotive finance solutions company is seeking a motivated automotive sales professional with finance and insurance (F&I) experience, to join our **Indianapolis, IN** market as a **District Manager**. If you are looking for a long term position with a reputable and **family oriented** organization, then North American Automotive Group is for you!

The **District Manager/F&I Consultant** will utilize the skills and knowledge of their previous automotive sales management and finance experience to sell North American Automotive Group's finance, insurance and aftermarket products to Automotive Dealers. The job will include making sales calls, training, developing and servicing new and existing accounts. The Indianapolis territory is an existing territory with phenomenal growth potential!

What we offer:

- A **Monday through Friday** work week
- Aggressive pay plans with a base salary and **UNCAPPED** incentive potential
- Paid expenses
- Excellent benefit package from day one, including 401K

Minimum Requirements:

- A Bachelor's degree and 3+ years of automotive dealership management experience
- 3+ years of automotive dealership finance experience
- Or Similar District manager experience within the Automotive Industry

Additional Skills Needed:

- Strong Closing skills with proven success in F&I
- Strong Track Record of Sales Success
- Business to business cold calling experience
- Driven personality
- Thorough knowledge of F&I underwriting principles/techniques.
- Knowledge of F&I business offerings
- Basic knowledge of all industry warranty products preferred
- Ability to pass criminal background and drug screen tests